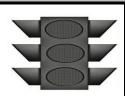
Completed Medium to Large Deals- Attraction: Average Wage Economic Development



KPI Owner: Rebecca Fleischaker Process: Business Attraction

Baseline, Goal, & Benchmark	Source Summary	Continuous Improvement Summary
Baseline: TBD	Data Source: SalesForce	Plan-Do-Check-Act Step 1: Define the problem
Goal: TBD		Measurement Method: Average wage of company reported data
		Why Measure: Higher wages improve local economy and quality of life; aligns with Metro Goal # 9
	Benchmark Source: TBD	Next Improvement Step: Increase average wage of attracted businesses
Benchmark: TBD		

TBD	\$46,108
Jul2010-Jun2015	Jul2010-Jun2015
5 Year Goal	5 Year Average



How Are V	We Doing?	
	Apr2015-Jun2015	Apr2015-Jun2015
	Goal	Actual
RE	TBD	\$44,392
	Dollars	Dollars



Completed Medium to Large Deals- Attraction: Average Wage Good \$80,000 \$70,000 \$60,000 **9** \$50,000 \$40,000 \$30,000 \$20,000 \$10.000 Jul2005 Apr2006 Jan2007 Oct2007 Jul2008 Apr2009 Jan2010 Oct2010 Jul2011 Apr2012 Jan2013 Oct2013 Jul2014 Apr2015 Sep2005 Jun2006 Mar2007 Dec2007 Sep2008 Jun2009 Mar2010 Dec2010 Sep2011 Jun2012 Mar2013 Dec2013 Sep2014 Jun2015 – Median 🛭 🗕 Benchmark −Data -**—**Goal −

The seven basic quality tools, "5 Whys" technique, brainstorming and other methods will be applied to the measure graphed above. The purpose of using the tools/methods is to understand what makes performance less than desirable if performance is not best in class.

Report Generated: 08/14/2015 Data Expires: 08/18/2015